

Our Method... a structured process

TPC's proposal process is founded in highly detailed front-end planning, supported by comprehensive control processes and high-end graphic design. TPC also uses a formal, structured method to: define requirements; ensure quality improvement; maintain configuration control; design compelling products; and integrate team capabilities.

Systems Engineering Baseline

- Integrates RFP functional requirements and evaluation criteria into a compliance outline
- Provides the requirements, schedule, and resources for true projectization
- Defines technical and management approaches
- Identifies themes and discriminators

Quality Management System

- Provides for multiple in-process reviews
- Facilitates interchange
- Ensures continuous improvement
- Exercises quality controls through formal scheduled reviews

Configuration Control

- Establishes baseline configuration control through the compliance outline
- Identifies and places proposal responsibility, accountability, and authority
- Coordinates between business development and proposal management

Integrated Product Teams

- Establishes interdisciplinary teams tailored to the approach
- Aligns product development with systems engineering methodologies
- Compels constructive collaboration between stakeholders

